

# SMALL BUSINESS EXCHANGE

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## Start Prepping Now for the Next Normal in Construction

[ Article was originally posted on [www.constructconnect.com](http://www.constructconnect.com) ]

By Ed Williams,

Construction is the largest global industry that accounts for 13% of global GDP. It encompasses infrastructure, industrial structures, and real estate and today many companies are adjusting their business models to embrace the next normal in construction.

It is a fact COVID-19 served as a catalyst for tech uptake for construction firms. The need to collaborate in real-time as well as relying on technology to maintain better business control was brought to the forefront during the pandemic. Contractors soon realized the importance of switching to construction technology to improve performance and productivity in uncertain times.

So, the question many seem to be asking is what is the future of the construction industry after COVID-19. Well, a significant shift has already happened but what is in store for construction players is something we will discuss at length today.

### Be Prepared for Industry Overhaul

All those wondering what the next normal in construction will look like should be prepared

for industry overhaul and be ready to brace a changing marketplace. With technological progress gaining ground, and disruptive new entrants keen on technology uptake, the construction ecosystem is in a perfect storm.

In an industry that was already experiencing disruption before, the fundamental change that will now sweep the construction landscape will be the concern for safety and sustainability. Other factors that will serve as a catalyst for change will be rising cost pressure for affordable housing, shortage of skilled labor, worksites that are expected to have stricter regulations, and evolving needs of customers. What's important is that digitalization of processes is something to keep a watch on as it is going to shape the future dynamics in the construction industry.

Let's take a quick look at the factors that will heighten the need for change and what the next normal in construction will look like:

### Rising Demand to Factor Sustainability and Safety Regulations

From possible standardization of building codes to safety and sustainability regulations, the demand for green buildings and sustainability re-

■ Continued on page 12



Business photo created by pressfoto - www.freepik.com

## Mayor Eric Garcetti announces the launch of Angeleno Connect

[ Article was originally posted on [www.lamayor.org](http://www.lamayor.org) ]

Mayor Eric Garcetti and Councilmember Mark Ridley-Thomas today announced the launch of the Angeleno Connect debit card and mobile app — a program that can be used by the City to disburse financial assistance directly to residents, connect people to City services, and offer free financial services to Angelenos without a bank account.

“COVID-19 laid bare the systemic inequities too often found at the heart of our communities — and as we continue to emerge from this crisis, we must rebuild an economy that truly includes everyone,” said Mayor Eric Garcetti. “At a time when countless Angelenos are in need of finan-

cial assistance and guidance, Angeleno Connect will bring them the benefits of a free debit card, financial support and resources, and direct access to critical City services.”

The program is a result of a partnership with Mobility Capital Finance, Inc, or MoCaFi, which is responsible for overseeing the implementation of the card and app. The card, which has already been in use to disburse the City's allocated Emergency Relief Funding to Angelenos, will give users free transactions, providing a safe debit card for populations without a bank account in the Greater Los Angeles area.

Through the Angeleno Connect website, users can connect to more than 140 of the City's online services, such as adopting a pet, making a

park reservation, or obtaining a business license or permit. Through the mobile app, Angelenos will also be able to access additional materials on crucial financial literacy information, including credit building, small business displacement, and predatory financial services.

In the future, Angelenos will be able to use a single sign-on account for additional City services, including accessing their Los Angeles Department of Water and Power account, filing a MyLA311 request, and enrolling their children in youth sports.

“Equity matters and Angeleno Connect is an example of how best to connect underserved communities to the financial tools that can open doors and opportunities,” said Councilmember Mark Ridley-Thomas. “As we move into the 21st Century digital economy, we need to be more connected, not less. This initiative represents the fulfillment of that promise - a promise to never leave an Angeleno behind. Shout out to Mayor Eric Garcetti and the community partners for their leadership in making this program a reality.”

“Our collaboration with the City of Los Angeles is a groundbreaking financial services model that cities across the nation facing challenges when trying to connect with hard-to-reach consti-

tuencies may emulate,” said Wole Coaxum, Founder and CEO of MoCaFi. “The Angeleno Connect platform embraces Mayor Garcetti's vision of high-quality, safe, and secure financial products and financial literacy services while offering tools to address the wealth gap in the City of Los Angeles.”

The program is part of a broader effort by Mayor Garcetti to make City services more accessible to Angelenos of all backgrounds. Last year, Mayor Garcetti issued an Executive Directive on Contactless and People-Centered Government, which has helped make more than 235 City services available online.

The Angeleno Connect Card is supported by Mastercard's City Possible™ platform, which helps provide security and extra protection for users of the program.

“In the early days of the pandemic, we forged a unique partnership model that enabled rapid fundraising and aid disbursement to help Angelenos hardest hit,” said Miguel Gamiño, EVP of Enterprise Partnerships for Mastercard. “This work laid the foundation for the Program's expansion centered on ensuring digitally inclusive access to integrated City services and furthering our shared commitment with Mayor Garcetti to

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# ABLE: Asian Black Latino Enterprises



## Latino-Owned Businesses May Be the U.S. Economy's Best Bet

[ Article was originally posted on [www.jpmporchase.com](http://www.jpmporchase.com) ]

Stanford Latino Entrepreneur Leaders Program class works to advance entrepreneurship research, education, and creates a network for business owners.

No sector promises to turn early-stage financing into GDP growth like Latino-owned businesses (LOBs).

They're called LOBs for short, but they're working on a fastball. Latino entrepreneurs are starting small businesses faster than the rest of the startup population and becoming a bigger part of the total U.S. market every day. Estimates are that they will make up 29 percent of the U.S. population by 2050, up from 17 percent today.

According to a study the Stanford Graduate School of Business, if those businesses grew as fast as the U.S. average, they could add \$1.4 trillion to the U.S. economy.

That's a tough number to imagine, but here's some sense of scale: It's 40 percent more in one year than Microsoft has made since it was founded in 1975. It's more than the GDP of every country in the world below the top ten. Bottom line: It would add almost eight percent to the \$18 trillion U.S. economy.

### Latino Owned Business in the U.S.

- Latino entrepreneurs make up 29 percent of the U.S. population by 2050, up from 17 percent today.

- If Latino owned businesses grow as fast as the U.S. average, they could add \$1.4 trillion to the U.S. economy. Which would add almost eight percent to the \$18 trillion U.S. economy.

- When Latino entrepreneurs start a business, 70 percent of their funding comes from personal savings, according to the Stanford study, while just six percent comes from commercial loans.

Getting LOBs up to speed won't be easy: they are either not growing or growing slowly. But nonprofit accelerators are doing all they can to accelerate opportunities, funding LOBs before they're eligible for conventional financing and helping others figure out how to qualify for commercial loans right away.

One of the largest of those nonprofits, Accion, is funded in part by U.S. government grants and by JPMorgan Chase & Co. Banks and the U.S. Department of Treasury are not charities, so they support nonprofits like Accion because they know today's startups will be tomorrow's job creators, depositors, taxpayers, and, most important, the foundation for a stronger national economy, which lifts all boats.

### A Few Success Stories

Like every other startup sector, the biggest challenge for most LOBs is access to capital. When Latino entrepreneurs start a business, 70 percent of their funding comes from personal savings, according to the Stanford study, while just six percent comes from commercial loans.

Ana Bermudez is a case in point. She used all of her savings and retirement accounts to start TAGit, an app that allows you to buy the clothing featured on your favorite TV shows. At the point when most people turn to "family and friends financing," Ana needed an alternative, and she turned to Accion for help.

Accion actually started in Venezuela, and it now has operations in more than 30 countries. Their guidance to entrepreneurs on how to navigate the small-business environment begins with advice on micro-finance and how to get a loan. In Ana's case, Accion managed to get her funding from the Eva Longoria Foundation.

"Had it not been for Accion, I probably would have had to go back to work, which is a big no-no for entrepreneurs," says Bermudez. "It paints a negative picture with investors".

### Only half of the 1.3 million LOBs surveyed by Stanford had secured outside funding.

For Mende Cardona, Mende's Groom Room would have remained a pipe dream had she not learned about financing options through the Small Business Development Center (SBDC), an organization that works closely with Accion. Working as a salon manager for a chain of dog groomers in El Centro, California, Mende wanted to branch out on her own, but she had no capital and wasn't sure how to acquire funding. A friend suggested talking to SBDC, and she explained her idea. The team there was able to walk her through the costs

of starting her own company and showed her how to develop a business plan that would get her the funding she needed. "It made all the difference," she says. "I wouldn't have been able to do it if I didn't have that money."

The path to funding can be more complicated for entrepreneurs born outside of the U.S. "There are a lot of cultural differences," Rodrigo Santoyo says through a translator. In 2004 Rodrigo and his brother Filberto emigrated from Mexico to Denver, Colorado, and hoped to start a food-truck business. They weren't aware how much a credit history would help, and they didn't have one. "In Mexico, credit is used very little," Rodrigo explains. When they applied for funding, their application was rejected.

Referred to Accion by the Mi Casa Resource Center, they learned how to start a credit history and then secure a loan. "We were able to find a lot of good people willing to help and provide education and resources for understanding how to manage your business and navigate the systems here," Rodrigo says. Since then he and his brother have purchased a second food truck and are hoping to expand someday into a brick-and-mortar restaurant chain.

Bermudez, Cardona, the Santoyos brothers, and their fellow small-business owners are the people who create almost two-thirds of all new jobs in America and almost half the private-

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### CALIFORNIA CERTIFICATIONS

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LOS ANGELES METRO • CITY OF SAN FRANCISCO LSDBE

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NEW ORLEANS RTA

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# Access to Capital

## Ready to Grow Your Business?

### Best Ecommerce Business Credit Cards

[ Article was originally posted on [www.nav.com](http://www.nav.com) ]

By Gerri Detweiler,

Ecommerce businesses are booming. And although they don't have the high upfront costs of a bricks and mortar business, expenses like web hosting, advertising, and other costs can add up. A business credit card can be an excellent way to finance those costs, improve cash flow and earn significant rewards.

Here we'll share some of the best ecommerce business credit cards along with strategies for making the most of the cards you use in your business.

#### How a credit card can help your ecommerce business

One of the biggest advantages of using a business credit card versus a personal credit card is

that it's easy to keep track of business expenses. An online business or ecommerce store with high volume online transactions tends to have heavy bookkeeping needs. A business credit card will help keep spending receipts in one place, which can make it faster and easier to complete your bookkeeping whether you do it yourself or hire a bookkeeper.

Cash flow is another important reason to consider a business credit card. Let's say you develop an online advertising campaign that's working. You may decide you want to ramp up spending on that campaign, and you'll need a way to pay for it before sales come in. Put it on your business credit card and you may have as long as 60 or 90 days to pay, depending on the card you choose.

**Pro tip:** A business credit card with a 0% intro APR offer can give you interest-free financing while you grow your business. (Balance transfers typically incur a fee.)

Rewards are one of the top reasons to choose a business credit card. All that business spending can translate to cash back rewards, travel points or other credit card rewards. If you spend a lot on advertising, inventory, web hosting or other expenses, you will likely find these cards truly rewarding.

Safety and security are also important. Online fraud is rampant but business credit cards are covered by federal law when it comes to fraudulent use. If your card is used without your authorization you can notify the card issuer so they can investigate.

**Best Business Credit Cards for Ecommerce**  
[Click here to see the list](#)

#### Types of credit cards for ecommerce businesses

When it comes to choosing a credit card for your ecommerce business, your first choice is whether to just use one of the personal credit cards you already have or to get a dedicated business credit card. We're a fan of the latter for all the reasons outlined earlier:

- Expense tracking
- Excellent rewards
- Build business credit

Beyond that, some cardholders are loyal to a particular brand, say American Express or Discover. Others may have had a good experience with a

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## California Sub-Bid Request Ads



An Equal Opportunity Employer is requesting quotations from all certified and qualified **Disadvantaged Business Enterprise (DBE)**

Professional services, sub-contractors, material suppliers and trucking for the following project:

**Owner: City of Fresno**  
**Veterans Boulevard Interchange**  
**Bid File Number: 3809 - Project ID #: PW00927**  
**DBE Participation Goal is 16%**

The Veterans Boulevard/State Route 99 interchange; the northerly jug handle ("J2" as identified subsequently); Veterans Boulevard 876overcrossing of Golden State Boulevard, and; completing Veterans Boulevard between Wathen Avenue and the Veterans Boulevard/ Bryan Avenue/Barstow Avenue intersection. This phase also includes the extension of Sierra Avenue to Bullard Avenue

**REVISED Bid Date: September 28, 2021 at 3:00 PM**  
**\*\*Bidding Electronically. Quotes need to be received by 11:00am on bid day\*\***

**CONTACT:**  
**Debby Pannell**  
**Brosamer & Wall Inc.**  
**1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596**  
**PH: 925-932-7900 • FAX: 925-279-2269**

**PROJECT SCOPE:**  
Brosamer & Wall Inc., is requesting quotes from all qualified and certified DBE subcontractors and suppliers on all items of work type listed below, including but not limited to:

Class 2 AB, Structure Backfill, Decomposed Granite, Import Borrow, Rock Slope Protection, AC Paving, AC Dike/Curbs, Cold Plane AC, Roadway Excavation, Slurry Seal, Geotextile Materials, Ready Mix, Minor Concrete, Concrete Barrier (Roadway & Bridge), Jointed Plain Concrete Pavement, Prestressing Concrete, Concrete Structures, Concrete Bridge Deck Surface, Concrete Pumping Services, Reinforced Concrete Pipe, Ductile Iron Pipes, Steel Pipe, Pipe BOLLARD, Pipe Culvert, PVC-Lined Reinforced Concrete Pipe, PVC Conduit, Basin Excavation, Earthwork, Landscaping/Irrigation, Clearing & Grubbing, Erosion Control, Traffic Control, Crash Cushion, Electrical, Underground & Utilities, Signal & Lighting, Intelligent Transportation Systems (City), Ramp Metering System, Fiber Optic Cable Systems, Fencing, Chain Link Railing, Rebar, Misc Metals/Iron/Structural Steel, Welding, Biologist, Lead Compliance Plan, Survey, Storm Water Prevention Plan (SWPP), Street Sweeping, Fugitive Dust Control Plan (FDCP), Vibration Monitoring, Roadway Signs, Construction Area Signs, Overhead Signs, Trucking, HAZmat Thermoplastic Traffic Stripe & Pavement Marking Removal & Trucking, Striping/Markings, Fire Hydrant

**Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.**

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed online at the City of Fresno Planet Bids website: <https://pbsystem.planetbids.com/portal/14769/portal-home>. You will need to register with Planet Bids and log in to access the files for this project. B&W will also make plans & specs available electronically. Please email Debby Pannell at [dpannell@brosamerwall.com](mailto:dpannell@brosamerwall.com) for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project.

**\*\*Submit ALL Bid/Quotes via email to [estimating@brosamerwall.com](mailto:estimating@brosamerwall.com) or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please Include your CSLB License Number & DIR Registration Number on all bid/quotes.**

Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before September 27, 2021. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified **Disadvantaged Business Enterprise (DBE)** for the following project:

**Caltrans - 03-1H18U4**  
**Route 80 In and Near Truckee from 0.2 Mile West of Donner Park Overcrossing to Route 89/267 Separation - Nevada County**  
**03-NeV-80-13.0/16.5 - Project ID 0321000106**

Roadway excavation, JPCP and furnish polyester concrete overlay.

**Bid Date: October 5, 2021 at 2:00 PM**  
**\*\*Bidding Electronically. Quotes need to be received by 11:00am on bid day\*\***

**CONTACT:**  
**Debby Pannell**  
**Brosamer & Wall Inc.**  
**1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596**  
**PH: 925-932-7900 • FAX: 925-279-2269**

**PROJECT SCOPE:**  
Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed below, including but not limited to:

-Lead Compliance Plan -Develop Water Supply -Construction Area Signs -Traffic Control System -Stationary Impact Attenuator Vehicle -Type III Barricade -Temporary Traffic Stripe (Paint) -Plastic Traffic Drums -Portable Radar Speed Feedback Sign System -Temporary Pedestrian Access Route -Portable Changeable Message Sign -Temporary Railing (Type K) -Temporary Crash Cushion -Temporary Traffic Screen -Prepare Storm Water Pollution Prevention Plan -Rain Event Action Plan -Storm Water Sampling and Analysis Day -Storm Water Annual Report -Temporary Erosion Control Blanket -Move-In/Move-Out (Temporary Erosion Control) -Temporary Hydraulic Mulch (Bonded Fiber Matrix) -Temporary Cover -Temporary Check Dam -Temporary Drainage Inlet Protection -Temporary Fiber Roll -Temporary Gravel Bag Berm -Temporary Silt Fence -Temporary Construction Entrance -Street Sweeping -Temporary Concrete Washout -Temporary Creek Diversion Systems -Treated Wood Waste -Temporary High-Visibility Fence -Clearing And Grubbing -Roadway Excavation -Shoulder Backing -Sand Bedding -Wood Mulch -Check and Test Existing Irrigation Facilities -Bonded Fiber Matrix -Rolled Erosion Control Product (Netting) -Compost -Class 2 Aggregate Base -Base Bond Breaker -Hot Mix Asphalt (Type A) -Minor Hot Mix Asphalt -Place Hot Mix Asphalt Dike (Type E & Type F) -Tack Coat -Remove Asphalt Concrete Dike -Cold Plane Asphalt Concrete Pavement -Jointed Plain Concrete Pavement -Drill And Bond (Dowel Bar) -Drill And Bond (Tie Bar) -Individual Slab Replacement (RSC) -Replace Joint Seal (Asphalt Rubber) -Remove Concrete Pavement (CY) -Grind Existing Concrete Pavement -60" Cast-In-Drilled-Hole Concrete Pile (Sign Foundation) -Structural Concrete -Drainage Inlet -Minor Concrete -Furnish And Install Sign Structure -Polyester Concrete Overlay -Plastic Pipe -Reinforced Concrete Pipe -Corrugated Steel Pipe -Slotted Plastic Pipe -Corrugated Steel Pipe Downdrain -Anchor Assembly -Alternative Flared End Section -Abandon Culvert -Abandon Inlet -Cleaning, Inspecting, and Preparing Culvert -Sand Backfill -Cured-In-Place Pipeliner -Concrete (Ditch Lining) -Rock Slope Protection -Detectable Warning Surface -Pre/Post Construction Surveys -Miscellaneous Iron and Steel -Manhole Frame and Cover -Concrete Barrier Delineator -Delineator (Class 2) -Signage -Midwest Guardrail System (Steel Post) -Vegetation Control -Transition Railing (Type WB-31) -End Anchor Assembly -Two-Component Paint Pavement Marking and Stripe -Rumble Strip (Asphalt Concrete Pavement and Concrete Pavement) -Traffic Stripe -Maintaining Existing Traffic Management System Elements During Construction -Locating and Mapping Underground Facilities -Fiber Optic Cable Systems -Modifying Lighting Systems -Modifying Sign Illumination Systems -Modifying Traffic Monitoring Stations -Mobilization -Etc.

**Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.**

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed for free at the Caltrans website: [www.dot.ca.gov/hq/esc/oe](http://www.dot.ca.gov/hq/esc/oe). B&W will also make plans & specs available electronically. Please email Debby Pannell at [dpannell@brosamerwall.com](mailto:dpannell@brosamerwall.com) for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. **\*\*Submit ALL Bid/Quotes via email to [estimating@brosamerwall.com](mailto:estimating@brosamerwall.com) or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please Include your CSLB License Number & DIR Registration Number on all bid/quotes.** Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before October 5, 2021.

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.





# California Sub-Bid Request Ads

## SKANSKA

Subcontractor/Supplier Bids/Proposals Requested For  
**ROSECRANS/MARQUARDT GRADE SEPARATION PROJECT**  
 Los Angeles, California  
 RFP #C77307C1210  
 Owner: Los Angeles County Metropolitan Transportation Authority (METRO)  
**Revised Proposal Due Date: September 29, 2021 – 2:00 PM**  
 DBE Goal – 12%

This advertisement is in response to Metro's DBE Program. Skanska USA Civil West California District Inc. intends to conduct itself in "Good Faith" with DBE firms regarding participation on this project. Requested scopes include, but are not limited to the following and should be based on the project IFB, Contract, and all amendments:

Aggregates, Ready Mix Concrete, Bridge Bearing Pads, Erosion Control materials, precast girders, Precast Deck Panels, Formliner, Join Seal Assembly, Pipe Supply, Rip Rap, MSE Panels, Erosion Control, Asbestos Mitigation/Removal, Furnish and Erect Precast Concrete Girders, Signs, Bar Reinforcing Steel, Minor Concrete Flatwork, Midwest Guardrail System, Fence & Railing, Electrical, CIDH Concrete Piling, Asphalt Paving, Concrete Pavers, Striping, Landscape, Irrigation, Wet Utilities, Storm Drain, Clear & Grub, Survey, Quality Control, Photographic Documentation, Pre-Post Construction Survey, Trucking, Sweeping.

Plans & Specs can be viewed at our main office in Riverside (call or email for appointment) and Building Connected at [bit.ly/Skanskaplanroom](http://bit.ly/Skanskaplanroom)

**Assistance:** Skanska intends to conduct itself in good faith with all interested subcontractors as well as certified DBE firms looking for subcontract opportunities on this project. Subcontractors may be requested to furnish a bond. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Assistance to DBE subcontractors and suppliers in obtaining bonding, lines of credit, or other capital financing is available through the DOT Bond Assistance Program at (800) 532-1169. You may also contact Merriwether and Williams Insurance Services at (213) 258-3000 or online at <http://imwis.com> for Metro's Bonding Assistance Pilot Program that assists DBEs by providing technical and administrative assistance as well as providing the opportunity to expand their bonding capacity. Under the Program, Metro will provide a bond guarantee to qualified prospective contractors and subcontractors looking to increase their bonding capacity.

**Subcontracting Requirements:** Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska and Stacy and Witbeck D20, JV is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer and EEO/AA/Vet/Disability Employer**  
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Phone: (951) 684-5360, Fax: (951) 788-2449  
 Lead Estimator: Jeanine Soriano - Email: [bids.socal@skanska.com](mailto:bids.socal@skanska.com)

Bids Requested from qualified DBE (including MBE, WBE) Subcontractors and Suppliers For:

### DESIGN-BUILD FOR GROUNDWATER TREATMENT PLANTS (PHASE B)

Owner: City of Anaheim  
 Location: Anaheim, CA

**Bid Date: September 29, 2021 @ 2:00 P.M.**



667 Brea Canyon Road, Suite 30 • Walnut, CA 91789  
 Phone: (909) 595-4397, Fax: (909) 444-4268  
 Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

**Surveyor, Corrosion Engineer, Hydrogeologist, Well Rehabilitation, Geotechnical Engineer, Soil & Concrete Testing, Security Systems, Laboratory Testing, Architect, Utility Location Services, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Miscellaneous Metals, Painting & Coatings, Roofing, and HVAC.**

**Plans and Specifications:** Email your requests to [elizabeth.pettus@jfshea.com](mailto:elizabeth.pettus@jfshea.com). Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE (including MBE, WBE) firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

## FLATIRON

Request for Qualified/Certified DBE Participation from  
 Subcontractors/Suppliers/Service Providers

Veterans Blvd Interchange Project  
 City of Fresno, CA  
 Bid File No. 3809  
 Engineers Estimate \$54.3M

DBE Goal 16%, Participation Encouraged

**REVISED Bid Date: September 28th, 2021 3:00 PM**

**\*This is an Electronic Bid Submittal\***

**\*Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated\***

**Flatiron West Inc is requesting DBE Subcontractor/Supplier/Service Provider participation for the following items of work, but not limited to:** CAS/Roadway Signs, Clear & Grub, Erosion Control (Temp & Perm), Landscaping/Irrigation, AC Paving, AC Dike/Curbs, Cold Plane AC, Post Tensioning, Rebar, Overhead Signs, Painting/Staining Concrete, Underground & Utilities, Fencing & Metal Railing, MBGR, Bridge Concrete Barrier, Roadway Concrete Barrier, Striping/Markings, Electrical, Minor Concrete, Pavement Fabric, Jack & Bore 24" & 30", PCC Paving, Clean & Treat Deck, Slurry Seal, Welding, Grading, Polyester Concrete Overlay, Trucking, HAZMAT Trucking, Aggregates: including Import Borrow, Class 2AB, Structure BF & CL2 Rip Rap, Ready Mix, Concrete Pumping Services, 77" Steel Pipe Casings, Underground Pipe Products: including ACP, RCP, 16" Ductile Iron, 54" RCP PVC lined, Misc. Metals/Iron/Structural Steel, SWPP Plan & Materials, Lead Compliance Plan, Geotextile Materials, Formliner, Underground Precast, Street Sweeping, Traffic Control, Vibration Monitoring, Survey, and Biologist.

**Non-DBE Subs & Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier participation with your quote. 2nd-tier participation will be evaluated with your price.**

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide all scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with all firms for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to our standard and general terms & conditions. Copies are available for review on our Box.com ftp site or upon email request.

Project documents can be found on the City of Fresno Planet Bids project page at [PlanetBids Vendor Portal](http://PlanetBidsVendorPortal) You will need to register with Planet Bids and log in to access the project files for the City of Fresno Veterans Blvd Interchange project.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)

You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & some social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please send all quotes by email to [NORCALBIDS@flatironcorp.com](mailto:NORCALBIDS@flatironcorp.com) or to our BID FAX at 707-746-1603.

**Flatiron West, Inc.**  
 2100 Goodyear Rd Benicia, CA 94510  
 Phone 707-742-6000 Bid Fax 707-746-1603

An Equal Opportunity Employer  
 Contractor License 772589



**BAY CITIES PAVING & GRADING, INC.**  
 1450 Civic Court | Concord, CA 94520  
 Office: (925) 687-6666 | Fax: (925) 687-2122

### INVITATION TO BID

Bay Cities Paving & Grading, Inc. invites all certified DBE's to submit bids on the following project:

**SANTA CLARA VALLEY TRANSPORTATION AUTHORITY  
 NORTH YARD PAVEMENT REHABILITATION**

Contract C20238  
 Bid Date: September 28, 2021

**Sub-trades/suppliers/truckers needed for following work (but not limited to): MOBILIZATION; TRAFFIC CONTROL; SCHEDULE; QUALITY ASSURANCE; SWPPP PREPARATION; CLOUD COMPLI STORMWATER REPORTING SOFTWARE; SWPPP AMENDMENTS; SWPPP INSPECTIONS; STORMWATER SAMPLING AND AD HOC SMARTS REPORTING; STORMWATER ANNUAL REPORT; SWPPP TERMINATION; CONSTRUCTION SITE MANAGEMENT; TEMPORARY COVER; TEMPORARY DRAINAGE INLET PROTECTION; TEMPORARY PERIMETER PROTECTION; STREET SWEEPING; TEMPORARY CONCRETE WASHOUT; SUBSURFACE INVESTIGATION-VTA DIRECTED POTHOLE (Allowance) (Fixed Bid); PCC CONCRETE 8.5; NEW BOLLARDS FOR NW FIRE HYDRANT; EXCAVATION - Corridor w/conform; SAWCUTTING; EXCAVATION 17" - PCC PAD; EXCAVATION 24" - Deep Lifts; CLASS 2 AGG BASE 8.5"; CLASS 2 AGG BASE 12"; ASPHALT CONCRETE 10"; CONCRETE VALLEY GUTTER; PAVING MAT; 2" OVERLAY ASPHALT CONCRETE; OVERLAY ASPHALT CONCRETE (AC Lift Varies from 2" to 6"); PAVEMENT WHITE STRIPING 4" (diagonal striping); PAVEMENT WHITE STRIPING 6"; PAVEMENT WHITE STRIPING 8" (@45 deg TYP); PAVEMENT RED STRIPING 4"; PAVEMENT YELLOW STRIPING 5" (@45 deg TYP); PAVEMENT MARKINGS 96" x 16" MPH 15; PAVEMENT MARKINGS 24" x 16" MPH 15; DRAINAGE INLET STRIPING YELLOW; STOP TURN OFF ENGINE Marking; NO PARKING marking; CALTRANS A24A - TYPE 1 (10') Arrow; ADJUST WATER VALVES TO GRADE; ADJUST ELECTRICAL VAULT; ADJUST EXISTING PULL BOXES; FIRE HYDRANT RELOCATION; ADJUST EXISTING DRAINAGE INLETS; ADJUST EXISTING MANHOLES; NEW DRAINAGE INLETS; NEW MANHOLES; 2" COLDPLANE ASPHALT CONCRETE; 2" OVERLAY ASPHALT CONCRETE; SLURRY SEAL**

Plans and specifications for the Project are available for review at our office at 1450 Civic Court, Concord, CA 94520 or can be downloaded, please contact BCPG estimating department for assistance. 100% Performance, Payment Bonds by an admitted surety naming prime contractor as obligee, in the full amount of the subcontractors bid shall be required. Retention will be withheld if subcontractor fails to provide bonds. Bonding assistance is available, Bay Cities Paving & Grading, Inc., will pay bond premium up to 2%. Call Russ Olney or Robert Rosas at (925) 687-6666 for assistance with credit line, bonding, insurance, equipment, supplies and materials. Subcontractors will be required to enter into our standard contract. Items of work can be broken down to facilitate DBE and SBE participation. BCPG will make every effort to work cooperatively with all qualified firms seeking work on this project.

Please be advised, Contractors and Subcontractors must register with the D.I.R (Department of Industrial Relations) in order to bid on public works projects. Registration with the D.I.R. costs \$300 and covers the fiscal year (July 1 to June 30th). To verify the status of your D.I.R. number, please visit: <http://www.dir.ca.gov/Public-Works/Contractors.html>.

Bay Cities Paving & Grading is signatory to the following Unions: Operators, Laborers, Teamsters, & Cement Masons.

Bay Cities Paving & Grading, Inc. is an Equal Opportunity Employer.



# California Sub-Bid Request Ads



## Graniterock

5225 Hellyer Avenue, Suite #220  
 San Jose, CA 95138  
 Phone (408) 574-1400  
 Fax (408) 365-9548  
 Contact: Sheree Schoenherr  
 Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

**North Yard Pavement Rehabilitation Contract C20238**  
 Owner: Santa Clara VTA  
 Engineers' Estimate: \$2,000,000  
**BID DATE: Sept. 28, 2021 @ 10:00 AM**

Items of work include but are not limited to: QA / QC Testing, Traffic Control, SWPPP, Adjust Utilities, Street Sweeping, Minor Concrete, Sawcutting, Paving Mat, Striping & Markings, Electrical, Slurry Seal and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



## Graniterock

5225 Hellyer Avenue, Suite #220  
 San Jose, CA 95138  
 Phone (408) 574-1400  
 Fax (408) 365-9548  
 Contact: Rob Snyder  
 Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)

REQUESTING SUB-QUOTES FROM QUALIFIED DBE SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

**Eastridge Loop Road Repair Contract C21132F**  
 Owner: Santa Clara Valley Transportation Authority  
 Engineers' Estimate: \$200,000  
**BID DATE: September 22, 2021 @ 2:00 PM**

Items of work include but are not limited to: Traffic & Pedestrian Control, Testing/QC/QA, ESCAPE Plan, Concrete Demolition, Striping, Saw cutting, and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

## AECOM

300 S. Grand Avenue, 8th Floor, Los Angeles, CA 90071 • T 1-213-593-8100

REQUEST FOR CBE SUBCONSULTANT INTEREST

AECOM is bidding on the following project as Prime Contractor

**Owner: Los Angeles County Public Works**

**On-call Environmental Assessment, Remediation, and Compliance Services, BRC 0000247**

**REVISED Proposal due date: Thursday, October 21, 2021**

AECOM is seeking qualifications from Community Business Enterprise (CBE) companies for the following supporting services:

All subcontractor staff must have graduated from an accredited university with a major in civil or environmental engineering, geology, environmental health and safety, industrial hygiene or other related major and have a minimum of 10 years' experience in a field described below:

- performing Phase I and II Environmental Site Assessments and environmental remediation and closure activities;
- performing waste characterization, air monitoring, and waste disposal activities;
- preparing environmental compliance reports, risk assessments, and health and safety plans;
- performing underground storage tank (UST) removals, UST and aboveground storage tank replacements, compliance, upgrades, and tank maintenance and testing;
- performing environmental permit processing; performing hazardous building material property condition surveys and abatement activities; performing hydrogeologic investigations, geophysical and downhole surveys, and agronomic and biological studies;
- designing, permitting, and performing aquifer testing and dewatering system installations; performing oil and gas field assessments and closures for community redevelopment;
- and providing consultation and project management services and augmenting County forces.

The requested services are often performed as a component of larger County projects, and often involve performing professional practices, such as the Practices of Geology and Civil Engineering.

Experience providing similar services on On-call Environmental Assessment, Remediation and Compliance Services for the County of Los Angeles is preferred. This Proposal is in alignment with the County of Los Angeles CBE Program requirements and certified CBEs are encouraged to respond.

Interested businesses should email a brief overview of County of Los Angeles or similar experience, along with CBE documentation by **Monday, September 20, 2021** to Katherine Martin at [katherine.martin@aecom.com](mailto:katherine.martin@aecom.com).

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services.



**Kiewit Infrastructure West Co.**  
 10704 Shoemaker Ave., Santa Fe Springs, CA 90670  
 Tel: (562) 946-1816 • Fax: (562) 946-3823  
 Contact: Cesar Gutierrez • Email: [Cesar.Gutierrez@kiewit.com](mailto:Cesar.Gutierrez@kiewit.com)

Owner: Crestline Sanitation District

Project Name: Huston Creek WWTP Primary Clarifier and Dewatering Building Improvements

Location: 24516 Lake Drive, Crestline, CA 92325

**Bid Date: October 21, 2021 at 2:00p.m.**

Request for DBE sub-quotes

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Disadvantaged Business Enterprises (DBE), including Minority Business Enterprises (MBE), Woman Business Enterprises (WBE), Small Business Enterprises (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firms (LSAF), Historically Underutilized Business (HUB) Zone Small Businesses and all other business enterprises to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of certification by the U.S. Environmental Protection Agency (USEPA), the Small Business Administration (SBA), the Department of Transportation's State-Implemented DBE Certification Program (with U.S. citizenship) (CUCP), Tribal, State, and Local Governments, or Independent Private Organization Certifications.

Kiewit will be requesting quotes for various areas of work listed in, but not limited to, the scopes of work below.

**Demolition, asphalt paving and supplies, concrete reinforcing installation, masonry, metals, metal deck, damp proofing and waterproofing, overhead doors, plaster and gypsum board, painting and coating, plumbing fixtures and equipment, HVAC and electrical work**

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will also be available for review at the address listed below if requested.

This is a public works project and is subject to prevailing wage rates. Project is also financed in part by the California Clean Water State Revolving Fund and is subject to federal funding requirements including, but not limited to the AIS Provisions, DBE Program requirements, California Labor Code and the Davis-Bacon Act.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any, and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information regarding this project, licensing, insurance or bonding, equipment, supplies, materials, or related assistance or services or project schedule, please contact the Lead Estimator listed below.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."



**ANDREW M JORDAN INC dba A & B CONSTRUCTION**  
 1350 Fourth Street, Berkeley, CA 94710  
 Phone: 510-999-6000 Fax: 510-982-3636

Requests proposals/quotes from all qualified DBE certified subcontractors, suppliers, and truckers for the following project:

**Caltrans Project 04-0A7724**  
**ON GILMAN AVE UNDERCROSSING**  
 80 Gilman Ave., Berkeley, CA  
**Bids are due by: 10/6/2021 2:00 PM**

LCP, DEVELOP WATER SUPPLY, CONST. AREA SIGNS, TRAFFIC CNTRL SYST., STRIPPING, K-RAIL, SWPPP, EROSION CNTRL, ST. SWEEPING, TEMP. CONC. WASHOUT, WASTE DISPOSAL, NOISE MONITOR, FENCING, CLEAR & GRUBB, ROADWAY EX., LIGHTWEIGHT CELL CONC. BF, LANDSCAPING, PALM TREE SPECIALIST & PATHOLOGIST W/ A WORK PLAN, IRRIG. FACILITY, UNDERGROUND WORK, HDPE PIPE, ALT. PIPE CULVERT (APC), CLASS,TYPE 2 3 4 ASB & AB, HMA RUBBERIZED & TEXTURED (WITH COLOR COATING), AC DIKE, COLD PLANE AC PAVEMENT, C-I-D-H, STEEL SOLDIER PILE, STRUCTURAL CONC. (BRIDGE, FOOTING, CURTAIN WALL), CONC. TEXTURE (MURAL), FRACTURED GRANITE TEXTURE, REBAR (WALL, BRIDGE, CURTAIN WALL), SIGN STRUCTURE (TRUSS), TIMBER LAGGING, CLEAN & PAINT STEEL SOLDIER PILING CONC. & ANTI-GRAFFITI COATING, 18" SLOTTED CSP, 16" WSP, MODIFY MH, RSP, MINOR CONC. (CURB, GUTTER, CURB RAMP), MISC. IRON & STEEL, REMOVE SECURITY HOUSE, SIGNAL & LIGHTING (CITY ST., GOLDEN GATE FIELDS), ELECTRIC SERVICE FOR IRRIGATION (GOLDEN GATE FIELDS), SSMH, CITY PRE-CAST MH ECCENTRIC CONE, EBMUD (12" ML&PCS PIPE), CITY OF BERKELEY MONUMENT, ADJ. UTILITY BOX, PAINT CURB, WROUGHT IRON FENCE, EBRPD TWO-RAIL WOOD FENCE, CL FENCE & GATES, GUARDRAIL, HANDRAILING, CABLE RAILING, CONC. BARRIER, TRAFFIC CONTROL, ELECTRIC SERVICE FOR IRRIGATION, LIGHTING SYSTEMS, CAMERA SYSTEMS, ACTIVE TRAFFIC MANAGEMENT SYSTEMS, TRAFFIC MONITORING STATIONS, RAMP METERING SYSTEMS, MODIFYING LIGHTING SYSTEMS, TRAFFIC MONITORING STATIONS, CAMERA SYSTEMS, MOBILIZATION.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. A & B is signatory to the Operating Engineers and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to A & B's approval. A & B will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on A & B's standard form for subcontract without any modifications. For questions or assistance required on the above, please call Abel Canlas at 510-210-2832 or at [acanlas@a-bconstruction.net](mailto:acanlas@a-bconstruction.net)

Project Link: <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=04-0A7724>





# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **DAVID CZECH**  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**ROCKLIN ROAD AT PACIFIC STREET ROUNDABOUT**  
City Project No. 50131  
Federal Aid Project No. CML-5095(023)  
Disadvantaged Business Enterprise Goal Assigned is 21%

OWNER: CITY OF ROCKLIN  
DEPARTMENT OF PUBLIC SERVICES  
4081 Alvis Court, Rocklin, CA 95677

**REVISED BID DATE: SEPTEMBER 24th, 2021 @ 1:00PM.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, IRRIGATION, LANDSCAPING, MINOR CONCRETE, ROADSIDE SIGNS, SAWCUTTING, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEM, TRAFFIC CONTROL/ENGINEER, TREE REMOVAL/TRIMMING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd., Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from our dropbox located at: [https://www.dropbox.com/sh/5rvc1bwfbasg19/AABrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvc1bwfbasg19/AABrd0ba51_kN3GtAESfBUoa?dl=0) or from the Owner's site at <http://cplist.com/>

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/Public-Works.html](http://www.dir.ca.gov/Public-Works/Public-Works.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **DAVID CZECH**  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**WIDENING OF US 101 SB TO SR-87 SB CONNECTOR RAMP AND US 101 SB ON-RAMP FROM STORY ROAD, Contract No. C19240F**  
Disadvantaged Business Enterprise Goal Assigned is 14.31%

OWNER: SANTA CLARA VALLEY  
TRANSPORTATION AUTHORITY  
3331 North First Street, Building B,  
San Jose, CA 95134

**BID DATE: SEPTEMBER 17, 2021 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, HAZARDOUS MATERIAL, IRRIGATION, METAL BEAM GUARDRAIL, MINOR CONCRETE, BOX CULVERT, ROADSIDE SIGNS, SAWCUTTING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TREE REMOVAL/TRIMMING, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at [https://www.dropbox.com/sh/5rvc1bwfbasg19/AABrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvc1bwfbasg19/AABrd0ba51_kN3GtAESfBUoa?dl=0) or from the Owner's site at <https://secure.procurenow.com/portal/vta>

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



PROJECT NAME: 921 Howard St Apt. - Group 5  
**BID DATE: October 12th, 2021 at 3:00 PM**

Swinerton is requesting quotations from certified SBE's, MBE's, WBE's, LBE's, and DBE's. The project has a 20% SBE goal. Provide "Local Hiring and Business Program Requirements" and Prevailing Wage.

Building Construction Estimate is: \$106M

**Scope:** Finish Carpentry & Millwork, Decorative concrete, Bath Accessories, Fire Extinguisher Cabinets, Mailboxes, and Closet Wire Shelving

**Project Description:**

**BIDS FOR THE ABOVE SCOPE ONLY AT THIS TIME.**

The proposed project consists of an 18-story, 180-foot-high, high-rise residential-rental mixed-use building. No below grade program area is proposed. Ground floor program includes retail and elevator lobby entrance for residents with access from Howard Street, vehicular parking with access from Tehama Street. There are a total of 203 units with wood veneer casework in all kitchens and bathrooms, a waste and compost bi-sort trash chute on every floor and a recycling chute on the first floor. There is level 4 drywall throughout, and a CMU wall on Level 1.

The minimum SBE/LBE required participation per scope is as follows: Finish Carpentry & Millwork (30%), Decorative concrete (100%), Bath Accessories (100%), Fire Extinguisher Cabinets (100%), Mailboxes (100%), and Closet Wire Shelving (30%)

**Pre-Bid Meeting:** September 27th, 2021 at 10 am:

Call in number: +1 925-412-3623, 700543454# Phone Conference ID: 114 420 906 4

Teams link: [https://teams.microsoft.com/join/19%3ameeting\\_YTQ4NzVjODMtZTg1OS000WEzLWlxNThOWVIMzBkZGQyOTcx%40thread.v2%0?contxt=%7b%22Tid%22%3a%225d793645-a4cb-4dc9-90f2-c691a6f6f16%22%2c%22Oid%22%3a%223e2a08b7-c1fa-4237-90a2-e1499d9c9c07%22%7d](https://teams.microsoft.com/join/19%3ameeting_YTQ4NzVjODMtZTg1OS000WEzLWlxNThOWVIMzBkZGQyOTcx%40thread.v2%0?contxt=%7b%22Tid%22%3a%225d793645-a4cb-4dc9-90f2-c691a6f6f16%22%2c%22Oid%22%3a%223e2a08b7-c1fa-4237-90a2-e1499d9c9c07%22%7d)

**PLANS & SPECIFICATIONS:** <https://swinerton.com/subcontractors/current-bid-opportunities/>

**Contact: Dolores Aguirre**

**Tel: (415) 314-0982**

**Email To: [daguirre@swinerton.com](mailto:daguirre@swinerton.com)**

Please submit your bid via Building Connect or via email.

We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a U.S. Treasury-listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability from a U.S. Treasury-listed surety may be required within 48 hours of demand. Swinerton Builders is an equal opportunity employer requesting subcontractor bids from all interested firms including disadvantaged, minority, women, veterans and emerging small business enterprises. Assistance in helping subcontractors obtaining bonds, lines of credit and/or insurance will be provided. All bids received to be per Swinerton Builders subcontract terms and conditions without modification. Swinerton Builders uses wrap up insurance for all of its projects. If there are no instructions with the bid to the contrary, then you shall include all insurance costs in your bid. Swinerton Builders Standard Subcontract and insurance requirements are available for review at <https://www.swinerton.com/subcontractors/subcontractor-sample-agreements>

**"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"**



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jason Martin

**REQUEST FOR DBE  
SUBCONTRACTORS AND SUPPLIERS FOR:**

**Farm to Market Phase 3 and  
Solano County Roadway Preservation  
County of Solano  
Federal Aid No. STPL-5923(123)  
Federal Aid No. STPL-5923(126)**

**REVISED BID DATE:  
September 20, 2021 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, QC/QA Testing, Flagging, Traffic Control System, Construction Area Signs, SWPPP, Clearing & Grubbing, Crack Sealing, Sweeping, Chip Seal, Polymer Modified Rejuvenating Emulsion (PMRE) Binder, Date Cores, Nuclear Gauge Testing, Cold Planing, Monument Wells, Delineators, Roadside Signs, Culvert Marker, Striping & Marking, Loop Detectors, Geosynthetic Pavement Interlayer, Import Borrow, Shoulder Backing, Potholing, Adjust Utilities, Misc. Concrete, and Construction Materials Jason Martin (510-809-3432 [jmartin@ocjones.com](mailto:jmartin@ocjones.com)) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

## Mayor Eric Garcetti announces the launch of Angeleno Connect

Continued from page 1

closing the racial wealth and opportunity gaps that persist."

The announcement of the Angeleno Connect program follows the initial release of the Angeleno Card in the summer of 2020, a card used to provide Angelenos impacted by the pandemic with direct financial assistance. After the rollout of the card, the City partnered with IGNITE cities to offer a financial service specifically targeted for more vulnerable Angelenos without bank accounts.

"We are honored to serve Mayor Garcetti and his team by supporting a first-class group of companies in MoCaFi and Mastercard that are committed to providing opportunities that uplift all communities," said Reyahd Kazmi, Managing Director of IGNITE Cities.

As a part of the program, users will also be able to make free withdrawals with their Angeleno

Connect Card at any of Wells Fargo's ATMs.

"MoCaFi and Wells Fargo share a common goal of pursuing solutions that reduce the number of unbanked individuals, starting in communities with the greatest need," said Darlene Goins, who leads the Banking Inclusion Initiative for Wells Fargo. "We're proud to support MoCaFi's new partnership with the City of Los Angeles by offering MoCaFi customers the ability to use their Angeleno Connect card at Wells Fargo ATMs nationwide without incurring fees from Wells Fargo. Working together we're taking another step forward in removing barriers to financial inclusion."

Residents may learn more about the program, get an account, or sign up for services by visiting [LACity.org/AngelenoConnect](http://LACity.org/AngelenoConnect) or calling 3-1-1.

**SOURCE:** <https://www.lamayor.org/mayor-eric-garcetti-announces-launch-angeleno-connect>

Sub-Bids Requested from DBE, MBE/WBE Subcontractors and Suppliers

**Oro Loma Sanitary District  
Sewer Collection System Pipeline  
Rehabilitation & Replacement Project - Phase 2  
Bid Date 9/22/21 @ 2:00 P.M.**

For Subcontractors & Suppliers in the area of Trucking,  
Supply of Pipe & Fittings, Striping

**Precision Engineering, Inc.**  
1939 Newcomb Ave • San Francisco, CA 94124  
Ph: (415) 621-4882 x 100  
Fx: (415) 621-4812

Contact: Finbar Brody

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact **Precision Engineering, Inc.** via phone

An Equal Opportunity Employer



# California Sub-Bid Request Ads



**Request for Qualification (RFQ)**  
RFQ Period: September 8, 2021 – September 23, 2021

Turner Construction Company (Turner) is seeking qualified Subcontractors for the following project:

**Gateway – University of California, Berkeley**  
Project No. 12785A

Turner has been awarded the UCB Gateway project designed by Weiss Manfredi, Executive Architect Gensler and MEP by Interface, located at the former Tolman Hall site, bounded by Hearst Avenue to the north, Koshland Hall to the west, and Morgan Hall and Wellman Courtyard to the east. The project gateway will span over Morgan Bikeway with new paving and planting to invite visitors into campus. This is a new 5-story, 380,000 square foot building hosting Berkeley's data science classrooms, seminar and core spaces on the lower level, while the upper five levels are dedicated to a mix of research labs, faculty and staff offices, workstations and collaborative meeting spaces. This project is seeking either LEED Gold or Platinum certification.

**Up to (4) Mechanical, (5) Electrical & Fire Alarm, (5) Plumbing, (4) Exterior Glazing, highest scoring Subcontractors who meet pre-qualification criteria to perform work on their respective trades will be invited to submit a best value design-build proposal.** Trade Subcontractors who do not submit the pre-qualification information and are not pre-qualified will not be allowed to propose on the project.

Turner is currently seeking RFQs for the following Trade Packages:

Group	Proposal Package #	Trade Package	Maximum number of Successful Qualified Proposers
1	1	Mechanical - Design/Build	4
1	2	Electrical & Fire Alarm - Design/Build	5
1	3	Plumbing - Design/Build	5
1A	4	Exterior Glazing - Design/Build	4

Turner has a 20% UBE [MBE/WBE/DVBE/LGBTQ+] goal for this project.

University Project Reference: <https://capitalstrategies.berkeley.edu/gateway>

For information on how to Pre-Qualify with Turner, please contact Tim Galvin – Subject: UCB Gateway at the following email address: [2f018962.tcco.onmicrosoft.com@amer.teams.ms](mailto:2f018962.tcco.onmicrosoft.com@amer.teams.ms)



**Project Name: Mission Bay Block 9A Design-Build Piles**  
**Location: San Francisco, California**  
**Bid Date: October 4, 2021 @2:00pm**  
**Pre-Bid: September 20, 2021 @10:30am (Web Ex Call)**  
**Labor Requirements: Prevailing Wage**  
**Project Schedule: Est. Start February 2022**

Nibbi Brothers has been selected as the General Contractor for the Mission Bay Block 9A housing project in San Francisco. We are in receipt of the 75% CD set and are currently requesting bid proposals from qualified subcontractors and suppliers including those certified with the Office of Community Investment and Infrastructure (OCII)/Successor to SFRA for Design-Build Piles. The Office of Community Investment and Infrastructure (OCII) has established a 50% SBE participation goal for this project, with first consideration to San Francisco-based LBEs located in zip code areas 94124, 94134 and 94107, followed by all other San Francisco-based LBEs. Non-San Francisco based SBEs should only be used to satisfy participation goals where San Francisco-based firms are not available, qualified, or if their bids or fees are significantly higher than those of non-San Francisco-based firms. We strongly encourage LBE/MBE/WBE to participate. Please contact Maria Pecot, OCII Contract Compliance Specialist for additional information at maria.pecot@sfgov.org. The 350 China Basin Street project consists of approximately 179,937 GSF sprinklered Type I-B (concrete superstructure + misc steel posts and beams at rooftop structures & misc. other locations), eight-story mid-rise residential building, 148 affordable for sale condo units including 1, 2, and 3-bedroom configurations. The project will be approximately 89'-4" to the roof structure, as measured from the lowest entry point on the site (along China Basin Street). The proposed project would include new sidewalks & street trees, utility infrastructure and landscaping as well as common, landscaped open space for residents at levels 02 and 09 Roof. The building design will incorporate sustainable building strategies to achieve LEED Silver or Green Point Rated.

For any questions on accessing the bidding documents, please contact Jacqueline Leiva, Precon & Estimating Coordinator via email, [JacquelineL@nibbi.com](mailto:JacquelineL@nibbi.com)  
For project specific questions please contact Anastasia Scorsone, Assistant Project Manager via email, [anastasias@nibbi.com](mailto:anastasias@nibbi.com).

**Chumo Construction, Inc.**  
14425 Joanbridge Street, Baldwin Park, CA 91706  
Phone: (626) 960-9502 • Fax: (626) 960-3887  
Email: [Office@Chumoconstruction.net](mailto:Office@Chumoconstruction.net)  
Contact: George Chumo

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers  
**FOR CONSTRUCTION ON STATE HIGHWAY IN LOS ANGELES COUNTY NEAR LA CANADA FLINTRIDGE FROM BAY TREE ROAD TO BID PINES HIGHWAY**  
**Location: 07-LA-2-26.4/79.8**  
**Contract No. 07-332504**  
**Bid Date: 09-23-21 @ 2:00 PM**

We have information about the plans, specifications, and requirements in our office located at 14425 Joanbridge Street, Baldwin Park, CA. Please call to arrange an appointment, our office hours are 8:00 am to 4:30 pm. Copying services are available.

Chumo Construction is signatory to Operating Engineers, Laborers, Cement Masons and Carpenters unions. 100% Performance and Payment Bonds with a surety company subject to approval of Chumo Construction Company, Inc. are required of subcontractors for this project. Chumo Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AGC Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. Chumo Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Subcontractors must possess a current contractor's license, DIR Registration, insurance and worker's compensation coverage meeting Chumo's requirements and/or the owner's requirements. Chumo Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. Please call if you need assistance in obtaining with bonding, insurance, lines of credit, equipment, materials and/or supplies contact George Chumo at (626) 960-9502. Chumo intends to work cooperatively with all qualified firms seeking work on this project.

**Chumo is an Equal Opportunity Employer**

**Visit [www.sbeinc.com](http://www.sbeinc.com) to download the latest SBE Newspaper and Newsletter**



**Gallagher & Burk, Inc.**  
344 High Street • Oakland, CA 94601  
Phone: (510) 261-0466 • FAX (510) 261-0478  
Estimator: VICTOR LE  
Website: [www.gallagherandburk.com](http://www.gallagherandburk.com)

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 80 – CONSTRUCTION ON STATE HIGHWAY AND CITY STREET IN ALAMEDA COUNTY IN BERKELEY AND ALBANY FROM 0.6 MILE NORTH OF UNIVERSITY AVENUE OVERCROSSING TO 0.3 MILE SOUTH OF EL CERRITO SEPARATION AND OVERHEAD**  
**Contract No. 04-0A7724**  
**Federal Aid Project No. ACIM- 0801(121)E**  
**Disadvantaged Business Enterprise Goal Assigned is 17%**

**OWNER: STATE OF CALIFORNIA**  
**DEPARTMENT OF TRANSPORTATION**  
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

**BID DATE: OCTOBER 6, 2021 @ 2:00 P.M.**

GBI is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

**AC DIKE, ADJUST IRON, BRIDGE, CELLULAR CONCRETE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, DELINEATION, CRACK SEALING, ELECTRICAL, EROSION CONTROL, FENCING, HAZARDOUS MATERIAL, LANDSCAPING/IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SIGN STRUCTURE, STAMPED/TEXTURED PAVING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 3 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE SUBBASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the Dropbox site at

<https://www.dropbox.com/sh/m5i7d8y5irra1s/AAAgGtcqZV8hFik9fw5Qfa?dl=0> or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (510) 261-0478 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a Prevailing Wage Job. GBI is an Equal Opportunity/Affirmative Action Employer

## Latino-Owned Businesses May Be the U.S. Economy's Best Bet

Continued from page 2

sector output of the U.S. economy. That's why organizations like Accion, the SBDC, and others get the support of government agencies and financial giants like JPMorgan Chase.

As for Stanford's estimate of the LOBs' \$1.4 trillion potential that was in 2014. In today's dollars that would be about \$60 billion more, or \$1.46

trillion. That's all the money the federal government collected in taxes during the first half of this year, which was a new record.

In other words, closing the opportunity gap for Latino-business owners will represent \$1.46 trillion in GDP that could buy everybody a nice little tax cut or a lot more services. Either way, that's a home run.

JPMorgan Chase supports innovative strategies to help small businesses thrive, which is the focus of their \$30 million, five-year Small Business Forward program, aimed at growing local, community-based small businesses through a combination of targeted lending to minority-owned businesses, new kinds of community development financing and technical assistance for entrepreneurs. JPMorgan Chase is dedicated to

helping minority- and community-based small-business owners become engines of job growth and economic vitality in the neighborhoods they serve.

**SOURCE:**

<https://www.jpmorganchase.com/news-stories/latino-owned-businesses>

# Indianapolis, IN Sub-Bid Request Ads

## How to Minimize the Risk of Disruption on the Construction Site

[ Article was originally posted on [www.constructconnect.com](http://www.constructconnect.com) ]

By Holly Welles,

Construction projects run on strict deadlines, keeping up with client demands, weather changes, missing supplies, and other problems to complete on schedule. A disruption can throw a figurative wrench into the works, making the job that much harder. What are some of the most common sources of disorder, and what can company owners and supervisors do to minimize this risk during their next project?

### Weather Conditions

While meteorologists can predict the weather with a decent amount of accuracy, construction companies can't do much to stop the impacts of inclement weather. Even an afternoon thunderstorm can cause work to grind to a halt as packed dirt turns to mud and threatens to swallow up even the most massive piece of equipment.

Established companies are likely familiar with the seasonal weather changes in their area. The best thing to do in these cases is to plan extra time in a building schedule to account for these seasonal changes. If the weather cooperates, the project gets finished ahead of schedule, and everyone wins. If it doesn't, there's no need to request extra time or money from the client.

### Communication Failures

Communication is vital for success in the construction industry. While each employee may be able to work independently to complete a task, a successful job site thrives on coordinated activity. The best way to accomplish this goal is to focus on improving real-time communication on the jobsite.

Construction managers should create a communication plan for addressing potential problems as they crop up. Employees should be aware of which issues they can troubleshoot on-site and which need to be passed up the chain of command. With an established flow of communication, potential delays can be resolved more efficiently.

Implementing new communication technology—providing walkie-talkies, hands-free Bluetooth headsets, and other tools—can also help manage this problem effectively. Without constant real-time communication that flows both ways, it's easy to lose track of something important, leading to disruption.

### Equipment Failures

A job site is only as active as its slowest piece of equipment. If a vital machine or component fails mid-job, it can upset the entire delicate balance the company has created, slowing down the work and even causing missed deadlines if it takes a long time to source parts or repairs for the equipment.

Preventive maintenance can reduce this disruption risk dramatically. By inspecting each component before the workday begins, employees can spot potential problems and failure points before something breaks down. Construction managers can also take advantage of monitoring technology that provides real-time updates on equipment maintenance and performance.

That doesn't just prevent scheduling problems on-site—well-maintained equipment can last for years, and increase worker safety, decreasing the chance of on-the-job injuries or fatalities. Minimizing the odds of worker delays or restaffing can do wonders for keeping a construction project on-track.

### Overscheduling

The construction industry is brutally competitive, which can lead many owners to overschedule their crews in an attempt to keep up with the competition. Overscheduling can help companies secure contracts, but it also risks pushing the teams too hard—and tired or overworked people make mistakes. These, in turn, cause disruptions that slow down progress.

Owners and supervisors need to be more mindful of their scheduling and the contracts they choose to bid on or accept to prevent this problem. Keeping a full schedule isn't a bad thing, but don't schedule projects so they overlap and the workers don't have any downtime between them.

### Communication

Construction firms often rely on subcontractors to complete portions of a job. Unfortunately, if one of these professionals happens to drop the ball, it can derail the progression of the entire project. Dealing with unreliable subcontractors doesn't need to be a nightmare, though. The explanation could be innocent—they overbooked themselves and need a chance to return to finish the job, for example—and in that case, communication can solve the problem.

Supervisors need to start by clearly addressing any red flags with the contractor. Extra insurance can be secured by documenting a

Shea-Kiewit Joint Venture  
(J.F. Shea Construction, Inc., and Kiewit Infrastructure Co.)  
667 Brea Canyon Road, Suite 22, Walnut, CA 91789  
909-594-0990 • 909-869-0827 (Fax)

**Pleasant Run CCS Phase 1, Phase 2, Regulator Modifications. Project No. 92TU00534**  
**Owner: Citizens Energy Group**  
**2020 North Meridian St. Indianapolis, IN 46202**  
**BID DATE: September 30, 2021 at 1:00 PM**

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, engineering, survey, instrumentation and monitoring services, materials testing, dewatering, pipe installation, site preparation, restoration, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, precast and cast-in-place concrete structures, reinforcing steel, ground stabilization, steel dowels, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

**The Work under this contract is located in Indianapolis, Indiana.**  
**The Work consists of the Pleasant Run CCS Phase 1, Phase 2, Regulator Modifications.**  
**Project No. 92TU00534**

Shea-Kiewit Joint Venture (An Equal Opportunity Employer) located at 667 Brea Canyon Road, Suite 22, Walnut, CA 91789 is bidding on the above referenced project. We are actively soliciting sub-bids – all trades and material supply quotes from MBE, WBE and VBE firms certified by:

Citizens Energy Group (CEG)  
Indiana Minority Supplier Development Council (IMSDC)  
Indiana Department of Administration (IDOA)  
The City of Indianapolis Department of Minority & Women Business Development (DMWBD)  
Women Business Enterprise National Council (WBENC)  
National Women Business Owners Corporation (NWBOC)  
United States Department of Veterans Affairs (with certification from DMWBD)

**Shea Kiewit Joint Venture** intends to negotiate in good faith with MBE, WBE and VBE firms for participation on this project. Any business seeking to participate as an MBE/WBE/VBE can apply for certification as required from any of the agencies listed to obtain certification.

Plans and specifications should be reviewed, and competitive proposals must be submitted. We have an FTP site where you can view all plans, addendums and specifications for your convenience. Please contact Aimee Remo at (909) 594-0990, [Aimee.Remo@jfshea.com](mailto:Aimee.Remo@jfshea.com) to receive instructions on accessing the FTP Site.

Send your proposal to Aimee Remo via Email: [Aimee.Remo@jfshea.com](mailto:Aimee.Remo@jfshea.com) by mail, via Fax: 909-869-0827, or by email.

paper trail of communication, up to and including sending a certified letter with return receipt requested. If that doesn't amount to anything, the next step is to review the provisions of your contract to find out what the options are, especially if money has already changed hands.

Sometimes, recalcitrant contractors only need a clear action plan to get back on track. But if they continually fail to complete their work, it's time to start reviewing your options in order to minimize the risk of further disruption.

### Client Changes

One of the most significant job site disruptions doesn't come from the weather or broken-down equipment—it's from the client. Last-minute changes to the design or the project can turn the entire project on its ear.

Preparation is the best way to protect the workflow. Include a clause in the contract that specifies the consequences if a client makes changes after the job is underway. The exact

details will depend on the project but could include things like an extended deadline or additional funding. This step protects the company, while still enabling clients to make last-minute changes if they become necessary.

Communication will also make a difference here. Managers should clearly address the reason why a client needs a change, and work to manage their expectations for the updated timeline and costs. Getting everyone involved on the same page as soon as possible can reduce the risk of bigger disputes down the line.

### Keeping Projects on Time and on Track

They say proper preparation prevents poor performance, and that goes double for construction sites. These simple steps can help avoid worksite disruptions and augment efficiency while providing an additional layer of protection to keep things running smoothly.

**SOURCE:** <https://www.constructconnect.com/blog/operating-insights/minimize-risk-disruption-construction-site/>



# Public Legal Notices



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

**Sourcing Event ID No.: 0000003157**  
**GOLDEN GATE AVENUE AND**  
**LAGUNA STREET**  
**PAVEMENT RENOVATION AND**  
**SEWER REPLACEMENT**  
**(PW GG AVE & LAGUNA ST PR & SWR)**

Bids shall be submitted online via ShareFile until **2:30:00 p.m. on September 29, 2021**, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Bids and Payments webpage at <https://bidopportunities.apps.sfdpw.org> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

Scope of Work: located along Golden Gate Avenue from Divisadero to Van Ness Avenue, and Laguna Street from Pine Street to Haight Street in San Francisco, California and consists of pavement renovation, curb ramp construction, sewer work, traffic control, and all related work.

The time allowed for completion is 260 consecutive calendar days. The estimated construction cost is approximately \$9,000,000. For more information, contact the Project Manager Ramon Kong by phone: (628) 271-2581 or email: [Ramon.Kong@sfdpw.org](mailto:Ramon.Kong@sfdpw.org).

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 2. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **20%**. Contact Ivan Oldenkamp at [Ivan.Oldenkamp@sfgov.org](mailto:Ivan.Oldenkamp@sfgov.org) or (415) 581-2310 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those

who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

**A pre-bid meeting will be held by conference call on Thursday, September 9, 2021 starting at 10:00 am.**

Microsoft Teams Meeting

**Call in (audio only)**

+1 415-906-4659,,878941242# United States, San Francisco

Phone Conference ID: 878 941 242#

**OR**

**Join on your computer or mobile app**

Click here to join the meeting

[https://teams.microsoft.com/dl/launcher/launcher.html?url=%2F\\_%23%2F1%2Fmeetupjoin%2F19%3Ameeting\\_NTbkZjc5MTMtMDRiZC00OTIyLWFiYtctMzdmYjIwODQyNzd1%40thread.v2%2F0%3Fcontext%3D%257b%2522Tid%2522%253a%252222d5c2cf-ce3e-443d-9a7dfcc0231f73f%2522%252c%2522Oid%2522%253a%25225447db3f-523f-40d9-91bfced78c86efcb%2522%257d%26CT%3D1629782237640%26OR%3DOutlook-Body%26CID%3DF02B4619-434B-4810-AB40-439140297B9A%26anon%3Dtrue&type=meetupjoin&deeplinkId=7f34a3c0-0dc4-413f-8471-2a5600c3cf74&directDl=true&msLaunch=true&enableMobilePage=true&suppressPrompt=true](https://teams.microsoft.com/dl/launcher/launcher.html?url=%2F_%23%2F1%2Fmeetupjoin%2F19%3Ameeting_NTbkZjc5MTMtMDRiZC00OTIyLWFiYtctMzdmYjIwODQyNzd1%40thread.v2%2F0%3Fcontext%3D%257b%2522Tid%2522%253a%252222d5c2cf-ce3e-443d-9a7dfcc0231f73f%2522%252c%2522Oid%2522%253a%25225447db3f-523f-40d9-91bfced78c86efcb%2522%257d%26CT%3D1629782237640%26OR%3DOutlook-Body%26CID%3DF02B4619-434B-4810-AB40-439140297B9A%26anon%3Dtrue&type=meetupjoin&deeplinkId=7f34a3c0-0dc4-413f-8471-2a5600c3cf74&directDl=true&msLaunch=true&enableMobilePage=true&suppressPrompt=true)

For information on the City's Contractor Development Program, call (415) 986-3999 or email [cdp@imwis.com](mailto:cdp@imwis.com).

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class "A" license is required to bid.**

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

9/16/21

**CNS-3507666#**

**SMALL BUSINESS EXCHANGE**



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

**Sourcing Event ID No.: 0000002807**  
**Contract No.: 1000015859**  
**PW VARIOUS LOCATIONS PAVEMENT**  
**RENOVATION NO. 45 & SEWER REPLACEMENT**  
**(PW VL PAVE RENOV NO.45 & SWR)**

Bids shall be submitted online via ShareFile until **2:30:00 p.m. on October 6, 2021**, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Bids and Payments webpage at <https://bidopportunities.apps.sfdpw.org> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

Scope of Work: at various locations throughout San Francisco, California and consists of pavement renovation, sewer replacement, environmental work, traffic control, and all related work.

The time allowed for completion is 500 consecutive calendar days. The estimated construction cost is approximately \$6,300,000. For more information, contact the Project Manager Ramon Kong by phone: (628) 271-2581 or email: [Ramon.Kong@sfdpw.org](mailto:Ramon.Kong@sfdpw.org).

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 2. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits

contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at:

<http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 20%. Call Finbarr Jewell at [Finbarr.Jewell@sfgov.org](mailto:Finbarr.Jewell@sfgov.org) for details. In accordance with Administrative Code Chapter 14B require-

ments, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid meeting will be held on Thursday, September 16, 2021 starting at 10:00 a.m.

Refer to Section 00 21 13 Appendix B for a guide to joining a Microsoft Teams meeting.

Microsoft Teams Meeting

**Call in (audio only)**

+1 415-906-4659,,717624773#

United States, San Francisco

Phone Conference ID: 717 624 773#

**OR Join on your computer or mobile app**

Click here to join the meeting

[https://teams.microsoft.com/dl/launcher/launcher.html?url=%2F\\_%23%2F12Fmeetupjoin%2F193Ameeting\\_ZmE3ZjJINzUtODJhMy00ODYwLWJmMTctOTVhMzNmM4YzZmX%40thread.v2%2F0%3Fcontext%3D%257b%2522Tid%2522%253a%252222d5c2cf-ce3e-443d-9a7dfcc0231f73f%2522%252c%2522Oid%2522%253a%252244cfaad-ba0a-4bd9-b6c2-68ea0ffca317%2522%257d%26anon%3Dtrue&type=meetup-join&deeplinkId=ebc98fab-4844-4c91-b10ed7ea6579d30d&directDl=true&msLaunch=true&enableMobilePage=true&suppressPrompt=true](https://teams.microsoft.com/dl/launcher/launcher.html?url=%2F_%23%2F12Fmeetupjoin%2F193Ameeting_ZmE3ZjJINzUtODJhMy00ODYwLWJmMTctOTVhMzNmM4YzZmX%40thread.v2%2F0%3Fcontext%3D%257b%2522Tid%2522%253a%252222d5c2cf-ce3e-443d-9a7dfcc0231f73f%2522%252c%2522Oid%2522%253a%252244cfaad-ba0a-4bd9-b6c2-68ea0ffca317%2522%257d%26anon%3Dtrue&type=meetup-join&deeplinkId=ebc98fab-4844-4c91-b10ed7ea6579d30d&directDl=true&msLaunch=true&enableMobilePage=true&suppressPrompt=true)

For information on the City's Contractor Development Program, call (415) 986-3999 or email [cdp@imwis.com](mailto:cdp@imwis.com).

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class "A" license is required to bid.**

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information. Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

9/16/21

**CNS-3508446#**

**SMALL BUSINESS EXCHANGE**

# Fictitious Business Name Statements

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394696

Fictitious Business Name(s):  
**Be Bright**  
Address  
**1045 Bush Street, San Francisco, CA 94109**  
Full Name of Registrant #1  
**Be Bright Studio LLC (CA)**  
Address of Registrant #1  
**1045 Bush Street, San Francisco, CA 94109**

This business is conducted by  
**A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-26-2021**

Signed: **Holly Bromaghin**

This statement was filed with the County Clerk of San Francisco County on **09-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**  
**Deputy County Clerk**  
**08-26-2021**

**09/09/21 + 09/16/21 + 09/23/21 + 09/30/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394769

Fictitious Business Name(s):  
**Chrysanthemum Publishing**  
Address  
**2348 Greenwich Street**  
**San Francisco, CA 94123**  
Full Name of Registrant #1  
**Kallie Durkit**  
Address of Registrant #1  
**2348 Greenwich Street**  
**San Francisco, CA 94123**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-07-2021**

Signed: **Kallie Durkit**

This statement was filed with the County Clerk of San Francisco County on **09-08-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**  
**Deputy County Clerk**  
**09-08-2021**

**09/09/21 + 09/16/21 + 09/23/21 + 09/30/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394571

Fictitious Business Name(s):  
**Clear Skies Pest Elimination**  
Address  
**310 Excelsior Avenue, San Francisco, CA 94112**  
Full Name of Registrant #1  
**Clear Skies Pest Elimination (CA)**  
Address of Registrant #1  
**310 Excelsior Avenue, San Francisco, CA 94112**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-01-2011**

Signed: **Eric O. Schmitz**

This statement was filed with the County Clerk of San Francisco County on **08-11-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**  
**Deputy County Clerk**  
**08-11-2021**

**08/26/21 + 09/02/21 + 09/09/21 + 09/16/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394728

Fictitious Business Name(s):  
**Comm(UNITY)**  
Address  
**44 Gough Street, Suite 104**  
**San Francisco, CA 94103**  
Full Name of Registrant #1  
**Kisai Henriquez**  
Address of Registrant #1  
**1290 Potrero Avenue #101**  
**San Francisco, CA 94110**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-28-2020**

Signed: **Kisai Henriquez**

This statement was filed with the County Clerk of San Francisco County on **09-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**09-01-2021**

**09/16/21 + 09/23/21 + 09/30/21 + 10/07/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394703

Fictitious Business Name(s):  
**Goodhoom**  
Address  
**580 California Street, San Francisco, CA 94104**  
Full Name of Registrant #1  
**Goodhoom Tech Management LLC (CA)**  
Address of Registrant #1  
**580 California Street, San Francisco, CA 94104**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-10-2021**

Signed: **Gia Linh Ho**

This statement was filed with the County Clerk of San Francisco County on **08-27-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**08-27-2021**

**09/02/21 + 09/09/21 + 09/16/21 + 09/23/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394601

Fictitious Business Name(s):  
**Handyman Z**  
Address  
**1469 46th Avenue, San Francisco, CA 94122**  
Full Name of Registrant #1  
**Chuangzhi Ye**  
Address of Registrant #1  
**1469 46th Avenue, San Francisco, CA 94122**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-21-2021**

Signed: **Chuangzhi Ye**

This statement was filed with the County Clerk of San Francisco County on **08-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**  
**Deputy County Clerk**  
**08-16-2021**

**08/26/21 + 09/02/21 + 09/09/21 + 09/16/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394617

Fictitious Business Name(s):  
**LG Painters**  
Address  
**355 Serrano Dr., Apt 4G**  
**San Francisco, CA 94132**  
Full Name of Registrant #1  
**Lucas Gallis**  
Address of Registrant #1  
**355 Serrano Dr., Apt 4G**  
**San Francisco, CA 94132**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Lucas Gallis**

This statement was filed with the County Clerk of San Francisco County on **08-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**  
**Deputy County Clerk**  
**08-16-2021**

**08/26/21 + 09/02/21 + 09/09/21 + 09/16/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394577

Fictitious Business Name(s):  
**Luggage World**  
Address  
**2679 Taylor Street, San Francisco, CA 94133**  
Full Name of Registrant #1  
**Hyung S. Choe**  
Address of Registrant #1  
**1546 34th Avenue, San Francisco, CA 94122**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-10-2000**

Signed: **Hyung S. Choe**

This statement was filed with the County Clerk of San Francisco County on **08-12-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**08-12-2021**

**09/02/21 + 09/09/21 + 09/16/21 + 09/23/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394632

Fictitious Business Name(s):  
**Moondog Industries**  
Address  
**168 Arbor Street, San Francisco, CA 94131**  
Full Name of Registrant #1  
**Thomas DelMundo**  
Address of Registrant #1  
**168 Arbor Street, San Francisco, CA 94131**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-01-2021**

Signed: **Thomas DelMundo**

This statement was filed with the County Clerk of San Francisco County on **08-18-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**  
**Deputy County Clerk**  
**08-18-2021**

**08/26/21 + 09/02/21 + 09/09/21 + 09/16/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394727

Fictitious Business Name(s):  
**Music Together of San Francisco**  
Address  
**1917 Ocean Avenue, San Francisco, CA 94127**  
Full Name of Registrant #1  
**Music Together of San Francisco. LLC (CA)**  
Address of Registrant #1  
**49 Broderick Street #10**  
**San Francisco, CA 94117**

This business is conducted by **A Limited Liability Partnership**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-01-2021**

Signed: **Andrew Gomez**

This statement was filed with the County Clerk of San Francisco County on **09-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**09-01-2021**

**09/09/21 + 09/16/21 + 09/23/21 + 09/30/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394755

Fictitious Business Name(s):  
**Ohmbox Design**  
Address  
**250 Vicksburg Street, No.4**  
**San Francisco, CA 94114**  
Full Name of Registrant #1  
**Eric Daniel Jones**  
Address of Registrant #1  
**250 Vicksburg Street, No.4**  
**San Francisco, CA 94114**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-2021**

Signed: **Eric Jones**

This statement was filed with the County Clerk of San Francisco County on **09-07-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**09-07-2021**

**09/09/21 + 09/16/21 + 09/23/21 + 09/30/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394579

Fictitious Business Name(s):  
**PARALUMAN**  
Address  
**2 Boynton Ct., San Francisco, CA 94114**  
Full Name of Registrant #1  
**Maria Amihan Flores Crisostomo**  
Address of Registrant #1  
**2 Boynton Ct., San Francisco, CA 94114**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Maria Amihan F. Crisostomo**

This statement was filed with the County Clerk of San Francisco County on **08-12-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**08-12-2021**

**08/26/21 + 09/02/21 + 09/09/21 + 09/16/21**



# Fictitious Business Name Statements

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0394723

Fictitious Business Name(s):  
**Plants on Walls**  
Address  
**4220 Cesar Chavez Street, Apt #211**  
**San Francisco, CA 94131**  
Full Name of Registrant #1  
**Chris Bribach**  
Address of Registrant #1  
**4220 Cesar Chavez Street, Apt #211**  
**San Francisco, CA 94131**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-31-2021**

Signed: **Chris Bribach**

This statement was filed with the County Clerk of San Francisco County on **08-31-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente, Deputy County Clerk**  
**08-31-2021**

**09/02/21 + 09/09/21 + 09/16/21 + 09/23/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0394739

Fictitious Business Name(s):  
**Rivadavia Driving School**  
Address  
**750 Gonzalez Dr., #8E, San Francisco, CA 94132**  
Full Name of Registrant #1  
**Emilio Guerrero**  
Address of Registrant #1  
**750 Gonzalez Dr., #8E, San Francisco, CA 94132**  
Full Name of Registrant #2  
**Paz Macarena Guerrero**  
Address of Registrant #2  
**750 Gonzalez Dr., #8E, San Francisco, CA 94132**

This business is conducted by **A General Partnership**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-01-1994**

Signed: **Paz Macarena Guerrero**

This statement was filed with the County Clerk of San Francisco County on **09-02-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim, Deputy County Clerk**  
**09-02-2021**

**09/09/21 + 09/16/21 + 09/23/21 + 09/30/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0394796

Fictitious Business Name(s):  
**Setiflowers**  
Address  
**855 Folsom Street #529**  
**San Francisco, CA 94107**  
Full Name of Registrant #1  
**Setareh Soheil**  
Address of Registrant #1  
**855 Folsom Street #529**  
**San Francisco, CA 94107**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2021**

Signed: **Setareh Soheil**

This statement was filed with the County Clerk of San Francisco County on **09-09-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez, Deputy County Clerk**  
**09-09-2021**

**09/16/21 + 09/23/21 + 09/30/21 + 10/07/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0394664

Fictitious Business Name(s):  
**The Sandia Circus Aerial Outpost**  
Address  
**801 Minnesota Street, Suite #9**  
**San Francisco, CA 94107**  
Full Name of Registrant #1  
**Danielle Sexton**  
Address of Registrant #1  
**801 Minnesota Street, Suite #9**  
**San Francisco, CA 94107**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Danielle Sexton**

This statement was filed with the County Clerk of San Francisco County on **08-24-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**08-24-2021**

**09/02/21 + 09/09/21 + 09/16/21 + 09/23/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0394691

Fictitious Business Name(s):  
**Thomas Ashbourne Craft Spirits**  
Address  
**1150 Illinois Street, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Ava Food Labs, Inc. (DE)**  
Address of Registrant #1  
**1150 Illinois Street, San Francisco, CA 94107**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Alec Lee**

This statement was filed with the County Clerk of San Francisco County on **08-26-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**  
**Deputy County Clerk**  
**08-26-2021**

**09/02/21 + 09/09/21 + 09/16/21 + 09/23/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0394667

Fictitious Business Name(s):  
**Unfilthify**  
Address  
**1678 16th Avenue, San Francisco, CA 94122**  
Full Name of Registrant #1  
**Brian W. Quan**  
Address of Registrant #1  
**1678 16th Avenue, San Francisco, CA 94122**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Brian W. Quan**

This statement was filed with the County Clerk of San Francisco County on **08-24-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**08-24-2021**

**08/26/21 + 09/02/21 + 09/09/21 + 09/16/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0394648

Fictitious Business Name(s):  
**1.) Urban Diversion**  
**2.) Urban Diversion Adventures**  
Address  
**1329 Columbus Avenue B**  
**San Francisco, CA 94133**  
Full Name of Registrant #1  
**Activities & Adventures Social Club (CA)**  
Address of Registrant #1  
**1329 Columbus Avenue B**  
**San Francisco, CA 94133**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-01-2003**

Signed: **Lance Evander**

This statement was filed with the County Clerk of San Francisco County on **08-20-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**08-20-2021**

**08/26/21 + 09/02/21 + 09/09/21 + 09/16/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0394700

Fictitious Business Name(s):  
**Vaxtra Tax & Accounting Services**  
Address  
**787 Edinburgh Street, San Francisco, CA 94112**  
Full Name of Registrant #1  
**Qiqiong Huang**  
Address of Registrant #1  
**787 Edinburgh Street, San Francisco, CA 94112**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-29-2021**

Signed: **Qiqiong Huang**

This statement was filed with the County Clerk of San Francisco County on **08-26-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**  
**Deputy County Clerk**  
**08-26-2021**

**09/02/21 + 09/09/21 + 09/16/21 + 09/23/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0394641

Fictitious Business Name(s):  
**TH Appraisals**  
Address  
**2423 43rd Avenue, San Francisco, CA 94116**  
Full Name of Registrant #1  
**Module Construction (CA)**  
Address of Registrant #1  
**2423 43rd Avenue, San Francisco, CA 94116**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-18-2021**

Signed: **Tony Ho**

This statement was filed with the County Clerk of San Francisco County on **08-20-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**08-20-2021**

**09/16/21 + 09/23/21 + 09/30/21 + 10/07/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0394867

Fictitious Business Name(s):  
**Weike International**  
Address  
**140 S Van Ness Avenue Unit 1022**  
**San Francisco, CA 94103**  
Full Name of Registrant #1  
**Weike USA LLC (CA)**  
Address of Registrant #1  
**140 S Van Ness Avenue Unit 1022**  
**San Francisco, CA 94103**

This business is conducted by **A Limited Liability Company**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Wenjing Ou**

This statement was filed with the County Clerk of San Francisco County on **09-15-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**09-15-2021**

**09/16/21 + 09/23/21 + 09/30/21 + 10/07/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0394838

Fictitious Business Name(s):  
**Oma Hair Salon**  
Address  
**257 Kearny Street**  
**San Francisco, CA 94108**  
Full Name of Registrant #1  
**Li Chee Chan**  
Address of Registrant #1  
**15741 Via Represa**  
**San Lorenzo, CA 94580**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Li Chee Chan**

This statement was filed with the County Clerk of San Francisco County on **09-14-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**  
**Deputy County Clerk**  
**09-14-2021**

**09/16/21 + 09/23/21 + 09/30/21 + 10/07/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0394547

Fictitious Business Name(s):  
**Daydreaming and Cloth**  
Address  
**514 Ashbury Street, San Francisco, CA 94117**  
Full Name of Registrant #1  
**Violet M. Watson**  
Address of Registrant #1  
**514 Ashbury Street, San Francisco, CA 94117**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-10-2021**

Signed: **Violet M. Watson**

This statement was filed with the County Clerk of San Francisco County on **08-10-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**  
**Deputy County Clerk**  
**08-10-2021**

**08/19/21 + 08/26/21 + 09/02/21 + 09/09/21**

# Best Ecommerce Business Credit Cards

Continued from page 3

specific card issuer such as Chase, CapitalOne, or U.S. Bank, for example. All offer some type of small business credit card. (Visa and MasterCard don't issue credit cards directly; instead they are issued by individual credit card issuers.)

## What to look for in a business credit card for ecommerce

The first question to ask yourself is how you plan to use your business credit card.

Do you need access to low-cost financing for your ecommerce website? If so, look at the interest rate. Most credit cards carry a variable APR that will be based at least in part on the applicant's personal credit scores. Some also offer introductory 0% APRs for purchases and/or balance transfers. Interest-free financing can be especially appealing for short-term financing for new projects or for startup ecommerce businesses.

If you plan to pay in full each month, check out rewards credit cards. Business credit cards can offer significant rewards, ranging from cash back rewards to travel rewards. In fact, business credit cards can be some of the most rewarding credit cards you can get.

## What does it take to qualify for an ecommerce business credit card?

Almost every small business credit card issuer will check the applicant's personal credit and most require good to excellent credit scores to qualify. (Most business credit cards require a personal guarantee.)

In addition, they will ask you about your income, including both business income and personal income so be prepared to answer questions about your personal finances. Many issuers will allow you to qualify based on total income, not just income from the business, which means ecommerce business credit cards are often startup-friendly.

You should also be prepared to share information about your business, including your Tax ID number (Employer Identification Number or EIN). If you operate a home-based business it's fine to use your home address for your business address, though some ecommerce business owners prefer to use a business address, even if it's just a mailbox address.

## Other financing options for ecommerce businesses

A business credit card can provide fast and flexible financing for your online or ecommerce site. But there may be times when your business needs a small business loan instead. Or you may have bad credit that prevents you from getting a business credit card. In that case you'll want to

explore small business loans and other types of e-commerce financing. These include:

- **Business cash advance:** This type of financing (also known as a merchant cash advance) is based on your sales (typically credit or debit card sales). It does not require good credit and can be very fast but costs may be high.
- **Lines of credit:** Similar to a credit card, a line of credit allows you to access the funds you need and only pay interest on the amount you borrow. Available through banks and credit unions or online lenders.
- **Equipment financing or leasing:** Finance or lease equipment ranging from tech equipment to machinery to 3-D printers. Helps preserve cash flow and may offer tax advantages.
- **Crowdfunding.** If you have a product that others will want to back, crowdfunding can help you raise hundreds to millions of dollars. No credit check is likely required, but you will need a strong marketing campaign.

## SOURCE:

<https://www.nav.com/blog/ecommerce-credit-card-1003559/>

## CHANGE OF NAME

### CHANGE OF NAME

**ORDER TO SHOW CAUSE FOR  
CHANGE OF NAME  
CASE NO. CNC 21-556571**

PETITIONER OR ATTORNEY  
**Yina Bao Itskovich**  
393 Crescent Avenue  
San Francisco, CA 94110

TO ALL INTERESTED PERSONS:  
**Yina Bao Itskovich**  
for a decree changing names as follows:

**Yina Bao Itskovich**  
changed to  
**Yina Bao Mersy**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING  
Date: **October 5, 2021** Time: **9:00 AM**  
Dept: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,  
COUNTY OF SAN FRANCISCO**  
400 MCALLISTER STREET  
SAN FRANCISCO, CA 94102

**ANGELICA SUNGA, Deputy Clerk**  
DATED - August 23, 2021

08/26/21 + 09/02/21 + 09/09/21 + 09/16/21

# Start Prepping Now for the Next Normal in Construction

Continued from page 1

quirements will witness a rise. Apart from reducing carbon footprint and keeping the revolving door of skilled labor happy, sustainability will remain an important factor in decision-making. Due to the discussions related to carbon abatement, many construction firms will have to factor in environmental impact and making construction safer for the future workforce.

Other factors that will require a response will be optimizing the supply chain and adopting a product-based outlook than what was earlier a project-based approach. Also, modular construction, production at off-site construction facilities, and data-driven models will emerge and are likely to dominate the scene. Contractors will need to specialize in end-user segments and those willing to scale and expand their global footprint will hold the sway.

## Branding Will Play a Role

As productization unfolds, having a compelling brand that is focused on serving the construction needs will take on added value. Also, construction brands need to develop a distinctive identity that will highlight their product, reliability, service quality, value, delivery time, warranties, and service offerings to stay competitive.

## Investment in Facilities and Technology

There is increasing digitization and tech deployment is happening in construction firms at a rapid pace. The construction site is more likely to become capital-intensive in the future and robotics, drones, advanced automation equipment, and research and development (R&D) spending is likely to go on increasing. This will surely lead to the development of innovative, new products and give a boost to the increasing adoption of newer technologies to shape the more productized construction firms.

## Increasing Need for Specialization

Construction firms will invest heavily in innovation and on new facilities, including new materials and technology on a much larger scale than what it is today. A higher degree of repeatability and standardization is being forecasted if builders are looking to scale their businesses. This will lead to greater consolidation with higher standardization and the need for specialization when it comes to construction offerings.

## Investment in Human Resources

To attract a workforce and build a talent pipeline in construction, there will be an increasing demand for developing and retaining talent in-house. This will compel players to invest more in human resources and will need to have dedicated digital talent that will raise excitement about future business models. The next normal in construction expertise will force employers to invest and attract diverse players to deal with future challenges.

## Product-Based Approach

The future will witness an increasing need for services and structures that will market standardized products. Construction will be no different and modular construction where components will be produced in off-site factories and designs becoming more customizable, one can imagine a totally different approach to construction, and it will certainly be more product-based.

## Way Forward

The next normal in construction is all about developing smart strategies for construction to deal with the disruption ahead. It is all about planning for the shifts that are happening and review the

value chain so that construction managers know how to play and defend their core business.

Construction firms must fundamentally be prepared to reinvent themselves as they start operating in a new setup. Moreover, they will have to defend their core business and embrace construction technology to become agile and enablers to evolve in the face of transformation.

So, contractors that familiarize themselves with the next normal will maintain a competitive edge as they will be prepared with better solutions. Hence construction businesses must begin optimizing logistics, strengthening customer relationships to be better positioned at creating value, and focus on supply chain capabilities.

To successfully ride the wave called next normal, construction players must use foresight to anticipate significant shifts to generate above-market returns. All drivers namely, digitalization, industrialization, and globalization are hitting construction at the same time. Thus, agile moves and bold steps to maneuver sequential waves demand an action-based approach for incumbents to stay on top of the competition.

In the face of this transformation, it is best to understand what will affect the bargaining power of construction firms and have a contingency plan in place by observing trends. The process has already begun, and wheels are set in motion but the question before construction firms is if they are ready to take sizeable risks and embrace the next normal.

**SOURCE:** [www.constructconnect.com/blog/start-prepping-now-for-the-next-normal-in-construction](http://www.constructconnect.com/blog/start-prepping-now-for-the-next-normal-in-construction)



## DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the  
**OUTREACH ORDER FORM:**  
[www.sbeinc.com/services/diversity\\_outreach.cfm](http://www.sbeinc.com/services/diversity_outreach.cfm)